Health Care Policy in a Time of Uncertainty

Albuquerque Chamber of Commerce Annual Meeting Albuquerque, NM

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James C. Capretta Senior Fellow, American Enterprise Institute



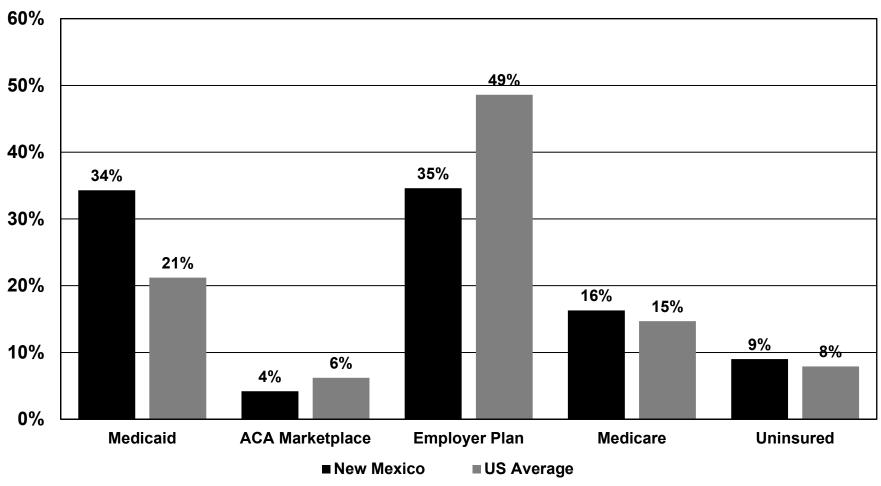
Content

- 1. Benchmarking New Mexico
- 2. 2025 Federal Policy Changes
- 3. Tools for State Government Leaders and Employers



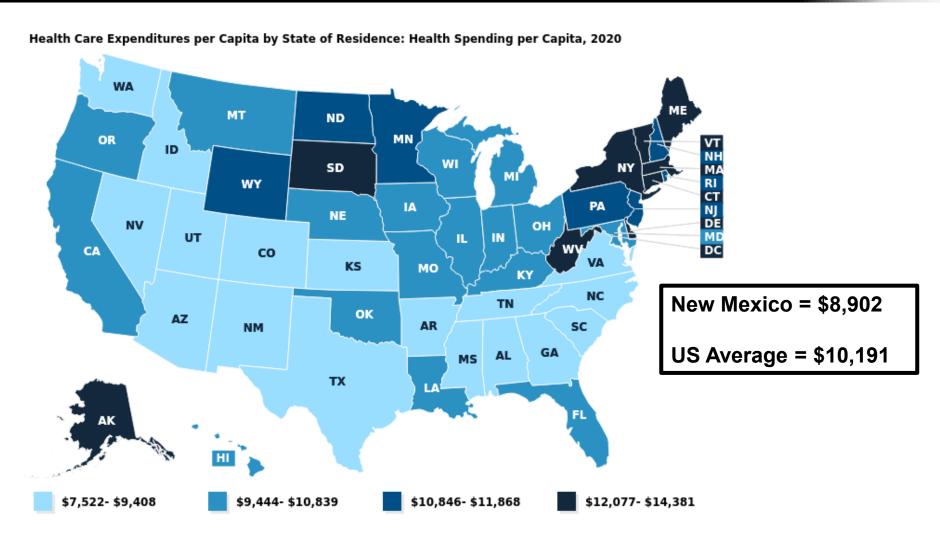
Benchmarking New Mexico: Insurance

Population Insurance Enrollment (2023)





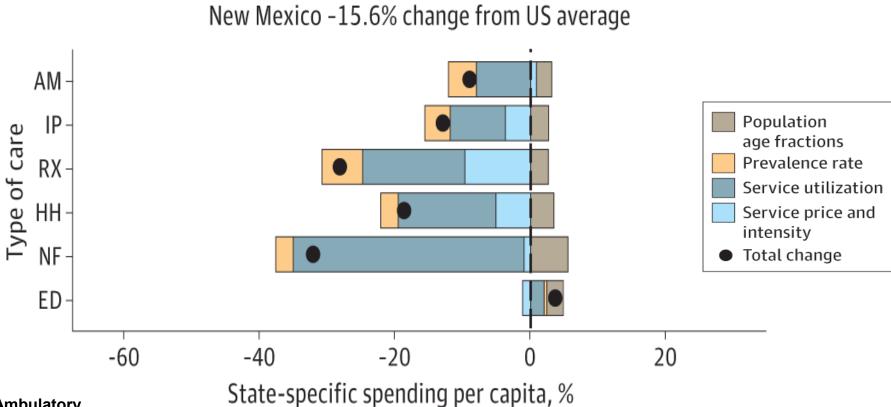
Benchmarking New Mexico: Per Capita Costs



SOURCE: KFF's State Health Facts.



Reasons for State Cost Differential





IP = Inpatient

RX = Prescription Drugs

HH = Home Health

NF = Nursing Facility

ED = Emergency Department



Source: Dieleman JL, Weil M, Beauchamp M, et al. "Drivers of Variation in Health Care Spending Across US Counties," *JAMA Health Forum*, 2025;6(2):e245220. doi:10.1001/jamahealthforum.2024.5220.

Selected Major Medicaid Legislative Changes

<u>Provision</u>	Fed Budget Effects CBO Estimate (2025-2034, \$ Bil.)	Effective Date
Medicaid Community Participation Requirement (80 hours per mo.) for ACA Expansion Population	-326	2027 (2029 with HHS Approval)
Medicaid Provider Tax Changes Safe Harbor Exemption: Expansion States ⇒ Lowered from 6.0 Percent of Net Patient Revenue at a Facility to 3.5 Percent in Non-Expansion States ⇒ Frozen Tighten Uniform Tax Requirements	-226	2027 (Safe Harbor) Immediate (Uniform Tax Rules)
Medicaid State Directed Payments Lowered from Average Commercial Rates to Medicare Rates With a Transition	-149	2028
Redeterminations No Less Than Every Six Months	-63	2027
Cost-Sharing for Expansion Adults Above FPL	-7	Oct 2028
Restricted Eligibility for Non-Citizen Aliens	-6	Oct 2026



Cost Estimate of Public Law 119-21 Relative to CBO's January 2025 Baseline, CBO, July 21, 2025, and "Changes to Medicaid in the Budget Reconciliation Law," State Health and Value Strategies, July 24, 2025

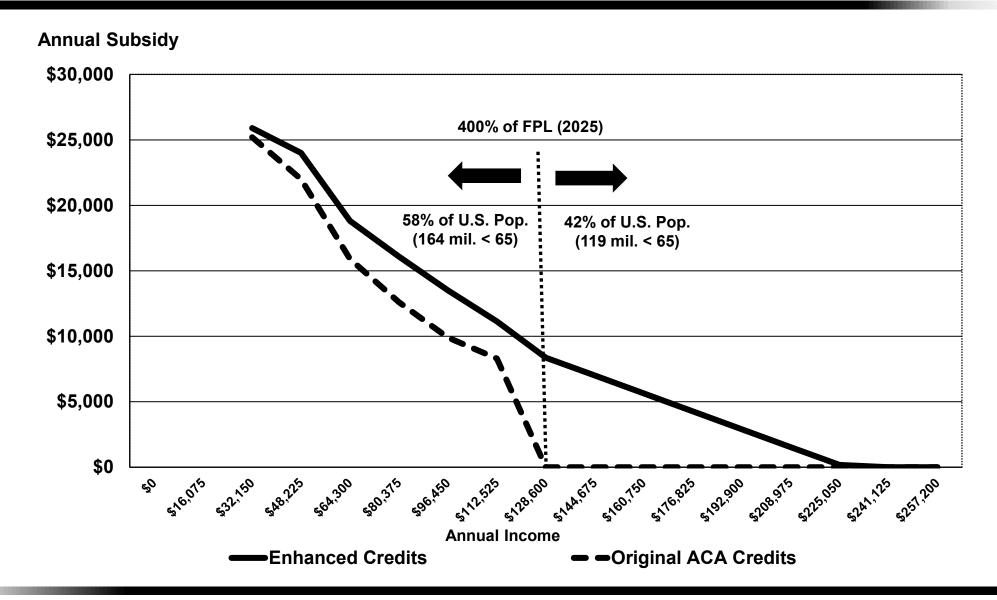
Selected Non-Medicaid Legislative Changes

<u>Provision</u>	Federal Budgetary Effects CBO Estimate (2025-2034, \$ Bil.)	Effective Date
ACA Premium Credits:		
Prohibit Most Non-Citizen Eligibility	-124	2026/ 2027
More Restrictive Special Enrollment Periods	ods -41	
Require Pre-Enrollment Eligibility Verification	e-Enrollment Eligibility Verification -41	
Recapture Full Credit Overpayments	-20	2026
Health Savings Accounts:		
Permanent Safe Harbor from Deductible for Telehealth	-4	2025
Authorization of Direct Primary Care -3		2026
ACA Bronze and Silver Plans Qualify as HDHPs	ualify as HDHPs -4 2026	
Other:		
Rural Health Transformation Fund	+50 (10 per year)	2026-2030



Sources: Cost Estimate of Public Law 119-21 Relative to CBO's January 2025 Baseline, CBO, July 21, 2025, and "Implementation Dates for the 2025 Reconciliation Law," Kaiser Family Foundation, August 2025

ACA Premium Credits: Enhanced vs. Original





Average ACA premium for family of four = \$19,300 (cost-sharing subsidy is separate) **Assumptions:**

Source: Author's calculations

Rural Health Transformation (RHT) Program

Total Funding	\$10 B per year for five years (fiscal years 2026 to 2030)
Allowable Uses	 Prevention and chronic disease management (including through new technology) Higher provider payments Technology training for improving access Workforce recruitment IT upgrades Development of plans for "rightsizing" lines of service Substance abuse disorder treatment services Development of innovative payment models Additional uses as designated by CMS
Disallowed Uses	New constructionPermanent adjustments to fee schedules
Base Funding (50%):	Uniform funding for each approved state application
<u>"Workload" Funding (50%)</u> :	 50%: Rural population and facility measures 50%: Other factors (policies, initiatives, and performance metrics)
Selected Policies Scored Favorably in State Applications:	 Roll back of certificate of need laws Supplemental Nutrition Assistance Program (SNAP) changes to prohibit non-nutritious food purchases Regulatory room for short-term, limited-duration insurance Expansive scope of practice rules for nurses, others Cross-state coordination of clinician licensure authority



Source: "Rural Health Transformation (RHT): Notice of Funding Opportunities Webinar," Centers for Medicare and Medicaid Services, September 19, 2025

Tools

Lever	Agents	Supply Side	Demand Side
Price Transparency: TPA Review	Employers	Stronger TPA Price Competition Using Price Transparency Data (Purchasers Group on Health report)	
Price Transparency: Plan Design	Employers		Employees Share in Savings When Choosing Lower-Pricing (even after deductible)
Direct Primary Care	Employers State Medicaid	Improved Compensation for Primary Care, Incentives for Avoiding Unnecessary Costs Later, Consumer Choice	
Contracting Incentives	Employers State Medicaid	 Centers of Excellence (common procedures) 24/7 urgent care access Penalties for Excessive ER Use 	
Strict Plan Standardization	ACA Exchange Market		Incentivize Consumer Migration to Lower-Premium Offerings
Tiered Cost- Sharing	Employers		Reward Patient Migration to High-Value Providers
Cross-State Licensure Compacts	State Legislature	Expanded pool of credentialed doctors, psychologists, and other clinician categories	

